

CURRICULUM VITAE | NATHAN HOTUROA GRAY

"It doesn't matter whether the cat is black or white – so long as it catches the mouse." Deng Xiaoping

Personal Statement

I have an eclectic range of skills involving legal, marketing, governance, written, media and public speaking making me a dynamic goal-driven leader. My journalism skills enable me to question and penetrate the deeper issues of challenges that confront my career path, and my written / public speaking talents enable me to communicate key messages to a wide and varied audience. I have experience working with others, inspiring them to excel beyond their potential and aim to build a team-driven approach which I see as vital to creating a successful working environment. My work experiences have allowed me to become sales savvy both domestically and overseas providing strong stakeholder engagement skills. My extensive travel and overseas working and cultural contracts have also provided me with a uniquely informed and well-rounded global perspective not to mention the ability to be spontaneous, creatively driven and flexible to changing daily needs. Finally my discipline, personal drive and standards have enabled me to achieve a unique array of goals in the professional arena.

Education

- 2004 – 2005 **Post Graduate Diploma Journalism / Creative Writing: Whitireia Polytech.**
- 1994 – 1999 **Law (Honours): Victoria University, Wellington and UC Davis, California.**
- 1994 – 1997 **BA Political Science and International Relations: Victoria University.**
- 1993 – 1994 **Rotary Ambassadorial Exchange Student: Cape Town, South Africa.**
- 1988 – 1992 **Wellington College - A Bursary. Managing Prefect of Junior Students.**

Work History

- 2010 – 2017 **Michigan State University Office of Study Abroad | Lecturer**
Lecturer and course instructor for study abroad programmes throughout New Zealand, Hawaii and Switzerland. Courses entail up to twenty students and focus on Natural Science, Conservation Medicine and Politics of the Environment. Role requires employment of innovative teaching tools and tailoring instruction to meet individual student learning needs, ensuring safety, positive inspiration and top tier tertiary education. Top ten global ranking.
- 2006 – 2017 **Penguin Books | Published Author - CEO, Communications, Event and Project Manager of Great Walk Talks.**
As the youngest westerner in history to walk and document the entire length of the Great Wall of China, I have since written, published and launched: ***First Pass Under Heaven***. The book is a Penguin Best Seller: (Over 20,000 copies sold in UK, USA, Europe, Australia / NZ, China). See www.greatwalldvd.com
Skills: Extensive national and international media experience covering the mediums of television, radio, newsprint and community, educational and corporate motivational speaking circuits. (Over 500 speeches.) Awareness of company branding, on and offline marketing, copy editing, and ability to communicate key messages to a wide and varied audience.

- 2012 - 2015 **Nga Taonga: Sound and Vision | Board of Trustees**
 Strategic and policy overview of the NZ Film Archive also sitting on the Audit and Risk, Health and Safety, Fundraising and Constitutional Subcommittees: Oversight of the agency's \$5 million budget and historic merger with the Sound Archive and TVNZ Archive effectively quadrupling the collection, revolutionising the internal reconfiguration and external branding and doubling governmental funding. Now the pre-eminent Audio-Visual Archive in NZ.
- 2009 - 2014 **Creative New Zealand Arts Council | Board of Te Waka Toi**
 Maori Arts Funding Board as appointed by Attorney General / Minister of the Arts, Culture and Heritage: Hon. Christopher Finlayson. Directorship decisions for CNZ Maori Arts budget of \$5 million and development of National Arts Policy for the future of New Zealand Art's practitioners.
- 2008 - 2012 **P3 Update Magazine | Senior Feature Writer** researching global tax incentives and the world's top filming destinations and film makers for Hollywood's leading Locations Magazine. See: www.p3update.com
- 2000 - 2011 **Tu Mai Magazine | Senior Feature Writer** on Travel, Environmental, Energy Efficiency, Indigenous and Socio-Political Issues: Assignments include covering Water Wars in India 2002, Maori Land March 2004, the Boxing Day Tsunami 2004, China's infrastructural rise and environmental challenges 2000-2006, Beijing Olympics 2008, Cyclone Ondoy in the Philippines 2009, Tsunami recovery programme in Thailand 2009-11, three Rugby World Cups 1999, 2007 and 2011 and Soccer World Cups in South Korea 2002, Brazil 2014 and South Africa 2010 - analysing race relations. Most recent assignment covering the USA Elections 2016. See: www.tumai.co.nz
- 2005 **Ministry of Maori Development | Communications Advisor**
 Internal Communications and Media Consultant for CEO; Leith Comer. Job involved the new branding of the Ministry, media monitoring and analysis for daily news summaries for all employees. Also helped write speeches and annual reports on the state of Maori-dom and the governmental communications strategy including developing organisational policy for the Government Department in the advent of a pandemic crisis. Role established good contacts in corporate, political and grass roots Maori sectors.
- 2004 **Māui - One Man against the Gods | Marketing Advisor**
 Public Relations and Marketing Executive for the most successful aerial theatre show in New Zealand history. TV, radio, print media, guerrilla marketing, on and offline mediums. Over 60,000 tickets sold in three performance tours through Wellington, Hamilton, Christchurch and Auckland.

LEGAL ROLES / RESEARCH

- 2003 **Waitangi Tribunal | Research Counsel**
Law clerk for Chief Judge Joe Williams of the Maori Land Court. Skills: Research, legal analysis, editing and writing legal articles and policy directives for Tribunal Hearings in Te Urewera, South Island and the Petroleum Report.
- 2002 **Great Wall of China Trek: Overseas Experience.**
Completion of the 4000km trek along the Great Wall. Travel articles listed overleaf and the journey shown on the National Geographic Channel. DVD documentary distributed to USA, Australian and New Zealand schools.
- 2000 **Perkins Coie, Anchorage, Alaska | Legal Associate.**
Legal research and opinion drafting in Environmental and Corporate Law. Assisted building up the Intellectual Property Department as well as marketing the firm's profile in this leading US West Coast firm.
- 1999 **Commonwealth Development Authority: Saipan | Legal Policy Internship.** Worked on a legislative tax initiative to encourage foreign investment for the Northern Mariana Islands. Work involved board papers, comparative legal research, policy discussion, and legal negotiations. Since legislation passed, \$2 billion contributed to the local economy.
- 1998/9 **Chapman Tripp Sheffield Young | Legal Clerk (Summer).**
Legal research, opinion writing and commercial conveyances in both general commercial and commercial property teams.
- 1996 – 1998 **Victoria University | Law Tutor.** Legal Systems 101 and Public Law 213. Also taught Pacific Island and Maori Legal System 101 Tutorials.

Skills and Experience

Computers

- Legal (Lexis–Nexus/Westlaw), TS: 50wpm. Social Media Expert.

Writing, Publishing and Key Note Speeches

- Sunday Times Oxford Literary Festival 2008 and Frankfurt Book Fair 2007
- Wellington City Council China delegation to Beijing with Festival Talks in Beijing, Shanghai and Chengdu on behalf of Penguin China and the Book Worm book store.
- Alan Duff Books in Homes Charitable Trust Role Model: Spoke to over 150 schools.
- Travel articles and photos published by National Geographic, Guardian, TNT UK, Fairfax NZ Ltd, Metro (Beijing and Shanghai), Oak Road Photo Gallery (San Francisco), Walking New Zealand, Ramblers UK, Mana Magazine, Lucire, Herald NZ, Salient, Sydney Herald, The Australian, The Sun Herald, The Independent, Sunday Star Times.
- Maori Consultant for Y&R Advertising (NZ Branch). Worked on 5 campaigns.
- 2nd Book published in 2012: *'The Age of Fire.'*
- 3rd Book published in 2015: *'Brazil and the FIFA World Cup.'*

- 4th Book published in 2016: *'The End of Adolescence.'* See: www.greatwalldvd.com

Languages

- High proficiency in Afrikaans.
- Medium proficiency in Māori, French, Spanish, Dutch, Flemish and Chinese (Mandarin).

Leadership / Competitions

- Winner of the Australasian Legal Students Association Southern Hemisphere *Client Interviewing* competition held in Perth 1998. Representative of California.
- Wellington Representative Cricket 1986-1992 (National Champions in 1986, 1990 and 1991). Captain of South African County Districts team 1993-1994.
- Asia-NZ Foundation Leadership Network 2009 – 2017 (Malaysia offshore forum 2014.)

Cultural

- Life member of cultural *kapahaka* group Ngāti Pōneke and Ngāti Ranana 2007-2008.
- Pou toru trained for *Te Whare Tū Taua* and senior taiaha tutor on *Mokoia Island*.
- Member of Wellington Batucada, Brazilian Samba drumming 2003-2017.
- China Friendship Society 2006-2017: MC of Chinese New Year Celebrations 2015.
- Piano, Ballet, Speech and Drama trained. Lead role in *Waituhi*, an opera written by Witi Ihimaera. Roles in *Pearl Fishers*, *Hamlet*, *Cinderella*, *Mid Summers Night Dream*, *The Hobbit*, *The Beautiful Ones*, *NZ Tourism Promotional Video* for Princess Cruises, *Wellington Hop On Hop Off Tourism Promotional Video*, *What we do in the Shadows* with Rhys Darby, Taika Waititi and Jemaine Clement and played Adrien Brodie's body double in Peter Jackson's *King Kong*. Guide and friends of James and Suzi-Amis Cameron Director of *Avatar*, *Titanic*, *Alien(s)*, *The Abyss* and *Terminator*.

Sports

- Voluntary crew on the sailing ship *Spirit of Adventure* for five years.
- Travelled through 80 countries and 4WD trained. (Guided over 1500 Seal Coast tours.)
- SWAP Ski Exchange to work in Colorado for winter of 1997-1998.
- Played rugby for Swellendam High School 1st XV, South Africa, 1993-1994. League winners and shared the kicking duties with former Springbok Stefan Terblanche.

Referees and Contact Details

Referees:

Jane Kominik: NTSV Board Chair: janekominik@actrix.co.nz

Marina Sciascia: Creative NZ Board Member: marina.sciascia@xtra.co.nz

Matanuku Mahuika: CNZ Board Member: matanuku@kahuilegal.co.nz

Contact:

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Tribal Affiliations: Ngāi Tahu, Rangitāne and Tainui



Please email me for academic record as required